FIRST NATIONAL EQUITIES LIMITED

第一国家股权有限

2017 HALF YEARLY REPORT 半年报告



(Un-audited) For the Period Ended December 31, 2017.

(未经审计)截至截止 2017年12月31日。

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VISION

Connecting people,

ideas and capital,
we will be our clients'

First Choice

for achieving their financial aspirations"



MISSION

"We will put interest of our stakeholders above our own; and measure our success by how much we help them in achieving theirs".

COMPANY INFORMATION

Board of Directors:

Mr. Shahzad Akbar
 Mr. Ali A. Malik

3. Mr. Amir Shehzad

4. Mr. Ijaz Mahmood Chaudhary

5. Mr. Naveed Ishaque

6. Mr. Muhammad Asim Mustafa

Director/Chairman

Director Director

Director Director

Chairman

Member

Member

Bankers:

Summit Bank Limited
Bank Alfalah Limited
Habib Metropolitan Bank Limited
The Bank of Punjab Limited
Limited Bank Limited

United Bank Limited Allied Bank Limited

Audit Committee:

1. Mr. ljaz Mahmood Chaudhary

2. Mr. Shahzad Akbar

3. Mr. Muhammad Asim Mustafa

Principal Office:

FNE House, 179-B, Abu Bakar Block, New Garden Town.

lahore

Tel: 042-35843721-27 Fax: 042-35843730

HR & Remuneration Committee:

1. Mr. Shahzad Akbar

2. Mr. Muhammad Asim Mustafa

3. Mr. Ali A. Malik

Chairman Member

Member

Chief Financial Officer:

Ms. Faiza Khalid

Registered Office:

Room No. 1007, 10th Floor, New Stock Exchange Building,

Karachi

Tel: 021-32472119, 32472014

Fax: 021-32472332

Company Secretary:

Mr. Hasan Attique

Head of Internal Audit:

Ms. Ammara Zakriya

Auditors:

IECNET S.K.S.S.S Chartered Accountants Lahore.

Legal Advisor:

Lashari & Co. Advocates

Legai Advisor:

Shares Registrar: CorpTec Associates (Pvt.) Limited

503-E, Johar Town, Lahore

Tel: 92-042-35170336-7 Fax: 92-042-35170338

DIRECTORS' REVIEW REPORT

On behalf of the Board of Directors of First National Equities Limited, I am pleased to present the half year Financial Statements of your company for the period ended on December 31, 2017.

Economy and Stock Exchange:

Pakistan's economic growth is on track to achieve its highest level in the last eleven years. Average headline inflation remains within the forecast range of SBP. There has been visible improvement in export growth and remittances are marginally higher. Benefiting from both infrastructure and CPEC related investments, industries are expected to maintain their higher growth momentum. Higher tax collection and proceeds from the issuance of Sukuk and Eurobond have led to reduction in net budgetary borrowing. With that said, the outlook for Pakistan's economy remains bright (GDP expected at 5.5) given materialization and implementation of projects and initiatives undertaken by the Government, under the umbrella of CPEC and in sectors of energy and infrastructure.

The KSE-100 index observed another depressing quarter and depicted a negative return of 4.57% in second quarter to close at 40,471 points. During the half year ended December 31, 2017, the KSE-100 index fell by 6,094 points or 13.09%. The deteriorating economic numbers and political uncertainty into the mixture created a perfect recipe for a bear market. Other reasons include increase in international oil prices that leads to higher cost of doing business and heavy outflow of foreign investment.

Company Performance:

	Six Months Ended		
	December 31, 2017	December 31, 2016	
Operating (Loss)/Profit	(93,467,770)	195,914,703	
(Loss)/Profit before tax	(146,781,002)	150,853,047	
(Loss)/Profit after tax	(152,561,133)	150,964,106	
(Loss)/Earning per share	(1.08)	1.06	

During the first half of the year, FNEL posted Loss after tax of Rs. 152.56 million as compared to profit after tax of Rs. 150.96 million in same period of last year, which is mainly contributed by decrease in market traded volumes and values due to continuous bearish trend in index.

Other operating expense has been decreased by 47% as compared to same period last year caused by overall decrease in trade activity of the company. Our finance cost for the period has significantly decreased by 68% due to conversion of interest bearing sponsor loan into subscription of pending right shares.

| FIRST NATIONAL EQUITIES LIMITED

Future Outlook

Market activity during the remaining period of current year will be impacted owing to upcoming elections and political uncertainties. Nevertheless, your management is determined to increase the market share, customer base and avail full benefits of the profit making market opportunities.

Appreciation and Acknowledgements

The Board of Directors of FNEL would like to thank the Government of Pakistan, the Securities & Exchange Commission of Pakistan, NCCPL, CDC and other regulatory bodies for their continued support, all shareholders and customers of the company for their trust, and our employees for their continuous dedication and commitment.

On behalf of the Board of Directors

Chief Executive Officer

Amir Shehzad Executive Director

Place: Lahore

Date: February 24, 2018

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سال کے پہلے حصہ کے دوران،FNEL نے گذشتہ سال کی اسی مدت کے دوران150.96 ملین روپے کے علاوہ ٹیکس منافع کے مقابلہ میں 152.56 ملین روپے کا منافع علاوہ ٹیکس درج کیا گیا۔جوانڈ کیکس میں حصص کی قیت میں مسلسل کی کار جھان ہونے پرزیادہ تر منڈی کے تجارتی مجم اور قدر میں کمی کی وجہ سے تھا۔

دیگر آپریٹنگ اخراجات گذشتہ سال کی اس مدت کے مقابلہ میں 47 فی صد تک کم ہوئے جو کمپنی کی تجارتی سرگرمی میں مجموعی کی کی وجہ سے تھے۔ مذکورہ مدت کے لئے ہماری مالی لاگت 68 فیصد تک کم ہوگئ ہے جو کہ سپونسر زلون کے رائٹ حصص میں تبدیلی کی وجہ سے ہے۔

مستقبل كاليس منظر

رواں سال کی بقیہ مدت کے دوران منڈی کی سرگرمی آئندہ انتخابات اور سیاس بے یقینی کی وجہ سے اثر انداز ہوئی ہے۔ تاہم،آپ کی انتظامیہ مارکیٹ حصص، سٹمرکی تعداداور منافع حاصل کرنے کی منڈی کے مواقعوں سے مستفید ہونے کے لئے پرعزم ہے۔

خراج عحسين اوراعتر افات

FNEL کے بورڈ آف ڈائر مکٹرز حکومت پاکستان سیکیو رٹیز اینڈ ایکیچنج کمیشن آف پاکستان،CDC،NCCPL در دیگرریگولیٹری اداروں کی مسلسل جمایت، کمپنی کے تمام حصص داران اور کسٹمرز کے کمپنی پر بھروسہ اورائیٹ ملاز مین کے سلسل عزم اور جذبہ کے لئے شکر گزار ہے۔

بورڈ آف ڈائر یکٹرز کی جانب سے

عامرشنراد عامرشنراد ایزینیودائریشر مل على العمليك چيف اليَّز يكثيوا فيسر

مقام: لاہور تاریخ: 24فروری 2018ء

ڈائر یکٹرز کی جائزہ رپورٹ

محتر محصص داران!

فرسٹ پیشنل ایکویٹیز لمیٹڈ کے بورڈ آف ڈائر بکٹرز کی جانب سے 31 دسمبر2017ء کو اختتام پذیر نصف سال کے لئے نمپنی کی مالی الٹیٹمٹٹس پیش کرنے میں فخرمحسوس کرتا ہوں۔

معيشت اوراساك اليجينج

گذشتہ گیارہ سالوں میں پاکستان کی معیشت اپنی اعلیٰ ترین سطح حاصل کرنے کے لئے درست سمت میں گامزن ہے۔ اوسط بنیادی افراط زر SBP کی مجوزہ حدود کے درمیان میں ہے۔ برآ مدات کے جم میں اضافہ اور تربیل زر کی مد میں نمایاں بہتری نسبتا اونچی سطح پر ہے۔ بنیادی ڈھانچ اور SBP کی مجوزہ حدود کے درمیان میں ہے۔ برآ مدات کے جم میں اضافہ اور تربیل زر کی مد میں نمایاں بہتری نسبتا اونچی سطح پر ہے۔ بنیل کی بہترین اور معالم سے متعلقہ سر ماید داری سے مستفید ہوتے ہوئے صنعتوں میں اپنی بیداواری صلاحیت برقر ار رہنے کی توقع ہے۔ نمیک کی بہترین وصولی اور سکوک اور بورو بانڈ کے اجرا کے بعد آمد نی سے مجموعی قرضوں کے حصول میں کمی واقع ہوئی ہے۔ اس طرح، CPEC اور توانائی اور بنیادی ڈھانچہ کے شعبوں کی مدد سے منصوبوں کے آغاز اور نفاذ اور حکومتی اقد امات کی وجہ سے پاکستان کی معیشت کا مستقبل روشن نظر آ رہا ہے (مجموعی ملکی پیداوار 5.5 برآ نے کی توقع ہے)۔

KSE-100 انڈیکس نے ایک اور مایوس کن سے ماہی دیکھی ہے۔ جو دوسری سے ماہی میں 57۔ 4 فی صد منفی آمد نی کی وجہ سے 40,47 پوائنٹس پر KSE-100 انڈیکس KSE-100 انڈیکس کی وجہ سے 13.09 فی صد تک گر گیا۔ معاشی پر بند ہوا۔ 31 دیمبر 2017ء کو اختتام پذیر نصف سال کے دوران KSE-100 انڈیکس 6,094 انڈیکس 13.09 فی صد تک گر گیا۔ معاشی اعدادو شار میں گراوٹ اور سیاسی غیر بھینی کی صورت حال سے صف کی قیمتوں میں کمی واقع ہوئی۔ دیگر وجو ہات میں بین الاقوامی سطح پر تیل کی قیمتوں میں اضافہ کی وجہ سے کاروبای لاگت میں اضافہ اور غیر ملکی سر ماید داری میں کمی واقع ہوئی۔

سمپنی کی کارکردگی

چکھے ماہ	اختآ کم پذریر	
31 دىمبر2016	31 وکبر 2017	
195,914,703	(93,467,770)	آپریٹنگ (نقصان)/نفع
150,853,047	(146,781,002)	(نقصان)/نفع بمعهٔ نیکس
150,964,106	(152,561,133)	(نقصان)/نفع علاوه تبکس
1.06	(1.08)	(نقصان)/نفع نی حصص

董事审阅报告

亲爱的股东们,

代 董事会 第一 国民 股票 有限,

我很高兴呈现半年贵公司在截止的期间的财务报表 十二月31,2017.

经济和证券交易所:

巴基斯坦的经济增长正在走上轨道 实现 其最高水平

十一年。平均总体通胀仍然存在 在预测范围内 范围 SBP. 有明显的改善 出口增长 和 汇款 稍高一些。受益于基础设施 和CPEC 相关投资, 预计行业 保持 其发展势头较高。更高的税收 和 发行伊斯兰债券所得 和 欧洲债券已经导致减持 净预算借款。这就是说,巴基斯坦的前景 经济遗迹 亮 (GDP 预计在 5.5) 给予物化 和 项目的实施 和 政府采取的举措, 在CPEC的保护下和能源部门 和基础设施。

KSE-100 指数观察到另一个压抑 季度和描绘 4.57%的负回报率 在第二季度结束 40,471点. 在半年结束 十二月 31,2017,KSE-100 指数下跌了6,094 点或 13.09%.经济恶化 数字和政治 不确定性 进人混合物 创造了完美 熊市的配方。其他原因 包括增加 国际油价 导致更高 做的成本商业 和 大量外流 的外商投资。

公司业绩:		
	十二月 31, 2017	十二月 31, 2016
营业(方损)/利润	(93,467,770)	195,914,703
	(146,781,002)	150,853,047
(亏损) //利润 税前	(152,561,133)	150,964,106
(亏损)/每股收益	(1.08)	1.06

在今年上半年, FNEL发布损失 税后 Rs. 152.56 百万相比之下 获利 税后 Rs. 150.96 百万在同一时期 去年, 这主要是 减少贡献 在市场上 交易 数量和价值 由于持 看跌 指数趋势。

Amir Shehzad 执行董事

V(1) E T

地点: <u>Lahore</u>

日期: February 24, 2017

代表董事会

Ali\A. Malik 首席执行官

AUDITOR'S REPORT TO THE MEMBERS ON REVIEW OF CONDENSED INTERIM FINANCIAL INFORMATION

Introduction

We have reviewed the accompanying condensed interim balance sheet of First National Equities Limited as at December 31, 2017 and the related condensed interim profit and loss account, condensed interim statement of comprehensive income, condensed interim statement of changes in equity and condensed interim cash flow statement together with the notes forming part thereof (hereinafter referred to as the "condensed interim financial information") for the half year then ended. Management is responsible for the preparation and presentation of this condensed interim financial information in accordance with approved accounting standards as applicable in Pakistan. Our responsibility is to express a conclusion on this condensed interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standards on Review Engagements 2410, "Review of interim financial information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance at a level whereby we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim financial information as at and for the half year ended December 31, 2017 is not prepared, in all material respects, in accordance with approved accounting standards as applicable in Pakistan for interim financial reporting.

Other Matters

The figures of the condensed interim profit and loss account and condensed interim statement of comprehensive income for the quarter ended December 31, 2017 have not been reviewed, as we are required to review only the cumulative figures for the half year ended December 31, 2017.

The financial statements of the Company for the year ended June 30, 2017 and for the half year ended December 31, 2016 were audited / reviewed by another firm of Chartered Accountants.

IECnet S.K.S.S.S

Chartered Accountants

Engagement Partner: Muhammad Aslam Khan

Lahore.

February 21, 2018.



CONDENSED INTERIM BALANCE SHEET AS AT DECEMBER 31, 2017

AS AT DECEMBER 31, 2017	Note	(Un-audited) December 31, 2017	(Audited) June 30, 2017
NON-CURRENT ASSETS			
Property and equipment	7	39,651,644	39,997,781
Capital work-in-progress		33,340,000	33,340,000
Intangible assets	8	64,415,000	41,915,000
Other receivables		142,413,745	142,578,672
Investment in associate	9	71,540,013	71,540,013
Investments - available for sale	10	35,906,152	41,163,843
Long-term deposits		2,996,000	2,496,000
Deferred taxation		160,166,502	164,028,428 537,059,737
		550,429,056	331,609,131
CURRENT ASSETS	11	7,829,272	373,048,724
Short-term investments	12	90,360,486	53,270,002
Trade debts	12	5,348,618	41,628,809
Loans and advances	13	11,489,754	50,338,258
Trade deposits and short-term prepayments	70	172,938,235	189,013,201
Other receivables		28,759,741	27,019,872
Advance tax	14	248,089,607	122,349,992
Cash and bank balances		564,815,713	856,668,858
Total Assets		1,115,244,769	1,393,728,595
NON-CURRENT LIABILITIES			
Long-term financing	15	207,275,668	194,112,882
Loan from sponsors	16	155,175,000	647,743,041
Other loans	17	14,950,101	54,721,056
Deferred liabilities		10,030,604	9,360,117
		387,431,373	905,937,096
CURRENT LIABILITIES	18	291,013,367	264,158,794
Trade and other payables	, -	28,240,667	32,941,547
Current portion of long-term financing		319,254,034	297,100,341
Total Liabilities		706,685,407	1,203,037,437
CONTINGENCIES AND COMMITMENTS	19		-
Net Assets		408,559,362	190,691,158
REPRESENTED BY:			- 222 222 222
Authorized share capital	20	5,000,000,000	5,000,000,000
Issued, subscribed and paid-up share capital	20	1,418,098,310	1,418,098,310
Share deposit money	21	376,429,500	(630,418,817)
Discount on right shares		(630,418,817)	(621,922,274)
Accumulated loss		(774,483,407) 389,625,586	165,757,219
Unrealized gain on re-measurement of investments classified		227,022,122	
as available for sale		18,933,776	24,933,939
as available for sale		408,559,362	<u>190,691,158</u>

The annexed notes 01 to 28 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Finarcial Officer

CONDENSED INTERIM PROFIT AND LOSS ACCOUNT (UN-AUDITED) FOR THE PERIOD ENDED DECEMBER 31, 2017

		Six Months P	eriod Ended	Three Months	Period Ended
	Note	December	December	December	December
		31, 2017	31, 2016	31, 2017	31, 2016
		****	(Rup	oces)	
Operating revenue		14,749,800	36,581,494	9,004,464	27,947,780
(Loss) / Gain on sale of investments Unrealized (loss) / gain on re-measurement of		(106,653,609)	48,784,192	(104,767,443)	44,556,204
investments classified as 'financial assets at fair value through profit or loss' - held for trading - net		(1,563,961)	110,549,017	91,504,057	100,719,794
Operating (loss) / profit		(93,467,770)	195,914,703	(4,258,922)	173,223,778
Administrative expenses		26,330,445	20,861,833	12,463,672	11,706,690
Finance cost		16,183,801	50,418,539	4,350,132	27,298,441
Other operating expenses		1,493,284	2,863,017	459,898	1,917,704
Other operating (loss) / income	23	(9,305,702)	28,667,909	942,579	(3,340,084)
Share of profit of associate - net		•	413,823	-	413,823
(Loss) / profit before taxation	•	(146,781,002)	150,853,047	.(20,590,045)	129,374,682
Taxation				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,002
- current tax expense	ſ	1,918,205	2,168,073	1,033,479	145 400
- deferred tax expense / (income)	İ	3,861,926	(2,057,013)	16,239,270	145,439 (2,057,013)
	L	5,780,131	111,060	17,272,749	(1,911,574)
(Loss) / profit after taxation	-	(152,561,133)	150,964,106	(37,862,794)	131,286,256
Basic & diluted (loss) / earnings per share		(1.08)	1.06	(0.27)	0.93

The annexed notes 01 to 28 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UN-AUDITED) FOR THE PERIOD ENDED DECEMBER 31, 2017

Six Months P	eriod Ended	Three Months P	eriod Ended
December	December	December	December
31, 2017	31, 2016	31, 2017	31, 2016
,,	(Rup	ees)	
(152,561,133)	150,964,106	(41,635,126)	131,508,376
•	-	-	·
(5,989,602)	1,384,783	(1,341,132)	1,010,526
(10,561)	(93,166)		(93,166)
- 1	53,506,446		
(6,000,163)	54,798,063	(1,341,132)	917,360
(158,561,296)	205,762,169	(42,976,258)	132,425,736
	December 31, 2017 (152,561,133) - (5,989,602) (10,561) - (6,000,163)	31, 2017 31, 2016 (Rup (152,561,133) 150,964,106 (5,989,602) 1,384,783 (10,561) (93,166) - 53,506,446 (6,000,163) 54,798,063	December 31, 2016 December 31, 2017 (152,561,133) 150,964,106 (41,635,126) (5,989,602) 1,384,783 (1,341,132) (10,561) (93,166) - 53,506,446 - 53,506,446 - (6,000,163) 54,798,063 (1,341,132)

The annexed notes 01 to 28 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

CONDENSED INTERIM CASH FLOWS STATEMENT (UN-AUDITED) FOR THE PERIOD ENDED DECEMBER 31, 2017

Six Months Period Ended (Un-audited) December

(Un-audited) December

	31, 2017	31, 2016
	(Rupe	
CASH FLOWS FROM OPERATING ACTIVITIES	(
(Loss) / profit before taxation	(146,781,002)	150,853,047
Adjustments for :		
Depreciation	673,555	954,117
Impairment loss Loss / (gain) on sale of investments	2,500,000	-
Unrealized loss / (gain) on re-measurement of financial	106,653,609	(48,784,192)
assets carried at fair value through profit or loss	1,563,961	(110,549,017)
Finance cost	40,400,004	1
Dividend income	16,183,801	50,418,539
Loss on transfer of PSX rooms licence	(4,050,841)	(10,372,244)
Miscellaneous Income	11,000,000 (1,694,298)	(20 667 000)
Bad debt expense	1,357,460	(28,667,909)
Provision for gratuity	698,487	516,590
Share of profit from associate	1	(413,823)
	134,885,734	(146,897,939)
Changes in working capital	(11,895,268)	3,955,108
Decrease / (Increase) in current assets	• •	,,
Trade debts	(38,447,944)	(15,217,162)
Loans and advances	(3,719,809)	(785,722)
Trade deposits and short-term prepayments Other receivables	39,492,351	(32,778,128)
Other receivables	21,924,664	(1,846,902)
(Decrease) / Increase in current liabilities	19,249,262	(50,627,914)
Trade and other payables		
	27,263,969	44,743,178_
Finance cost paid	34,617,963	(1,929,628)
Gratuity paid	(8,575,021) (28,000)	(2,020,871)
Income tax paid	(3,658,074)	(175,000) (5,881,134)
Long term deposits (paid) / received	(500,000)	245,070
Net cash generated / (utilized in) from operating activities	21,856,868	(9,761,563)
C40U FI 0W0 FD044 (W-0-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	,,	(5,101,50)
CASH FLOWS FROM INVESTING ACTIVITIES		
Sale of marketable securities	256,246,142	5,093,689
Sale of investments classified as 'available-for-sale' - net	13,268	135,730
(Additions) / disposals of fixed assets	(326,200)	(533,450)
(Additions) / disposals of intangible assets	4,000,000	-
Mark-up income received Dividend received] -	825,985
Net cash generated from investing activities	4,050,841	10,372,244
	263,984,051	15,894,198
CASH FLOWS FROM FINANCING ACTIVITIES		
Share deposit money	63,863,000	-
(Repaid) long-term loans	(3,782,412)	100,506,744
(Repaid) sponsor loans	(180,001,541)	- }
(Repaid) other Loans Dividend paid	(39,770,955)	4,469,238
·	(409,396)	
Net cash generated from / (utilized in) financing activities	(160,101,304)	104,975,983
Net increase in cash and cash equivalents	125,739,615	111,108,619
Cash and cash equivalents at the beginning of the period	122,349,992	52,230,353
Cash and cash equivalents at the end of the period	248,089,607	163,338,972

The annexed notes 01 to 28 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UN-AUDITED) FOR THE PERIOD ENDED DECEMBER 31, 2017

	Issued, subscribed and paid-up capital	Share Deposit Money	Discount on Issue of right shares	Accumulated loss	Unrealized surplus / (deficit) on re- measurement of investments classified as available for sale	Total
	***********		(Rupees)			
Balance as at July 01, 2016 (Restated) Profit after taxation for the year ended June 30, Other comprehensive income for the period	1,418,098,310	-	(630,41 8 ,817) - -	(763,014,389) 150,964,106	89,890 - 54,798,063	24,754,994 150,964,106 54,798,063
Balance as at Dec 31, 2016 (Restated)(Unaudited)	1,418,098,310		(630,418,817)	(612,050,283)	54,887,953	230,517,163
Balance as at Jan 01, 2017 Profit after taxation for the six months Other comprehensive income for the six months Interim Dividend of Rs. 0.4 per share Loss on remeasurement of Staff retirment benefits Balance as at June 30, 2017	1,418,098,310 - - - - - - - - - - - - - - - - - - -	- - - - -	(630,418,817) - - - - (630,418,817)	(612,050,283) 15,991,081 (25,863,072) (621,922,274)	54,887,953 - (28,857,479) - (1,096,535) 24,933,939	230,517,163 15,991,081 (28,857,479) (25,863,072) (1,096,535) 190,691,158
Balance as at July 01, 2017 Share deposit money Received Profit after taxation for the six months Other comprehensive income for the six months	1,418,098,310 - - -	3 76,42 9, 50 0	(630,418,817) - - -	(621,922,274) - (152,561,133)	24,933,939 - - (6,000,163)	190,691,158 376,429,500 (152,561,133) (6,000,163)
Balance as at Dec 31, 2017 (Un-audited)	1,418,098,310	376,429,500	(630,418,817)	(774,483,407)	18,933,776	408,559,362

The annexed notes 01 to 28 form an integral part of these condensed interim financial statements.

Chief Executive Officer

Chief Financial Officer

Director

| 15

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE PERIOD ENDED DECEMBER 31, 2017

1 THE COMPANY AND ITS OPERATIONS

First National Equities Limited (the Company) is a limited liability company incorporated in Pakistan under the Companies Ordinance, 1984. The registered office of the company is situated at Room No. 1007, 10th Floor, New Stock Exchange Building, Stock Exchange Road, Karachi. The Company is listed on the Pakistan Stock Exchange Limited (PSX).

The Company holds Trading Right Entitlement Certificate (TREC) of Pakistan Stock Exchange Limited. The principal activities of the Company include shares brokerage, consultancy services and portfolio investments.

2 STATEMENT OF COMPLIANCE

These financial statements have been prepared in accordance with requirements of Companies Ordinance, 1984 (the Ordinance), the directives issued by Securities and Exchange Commission of Pakistan and approved financial reporting standards as applicable in Pakistan. Approved financial reporting standards comprise of such International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board as are notified under the Companies Ordinance, 1984, and provisions and directives issued under the Ordinance. In case requirements differ, the provisions or directives of the Ordinance prevail.

3 SIGNIFICANT ACCOUNTING POLICIES

The accounting policies adopted in the preparation of these condensed interim financial statements are the same as those applied in the preparation of annual published financial statements of the company for the year ended June 30, 2017.

3.1 New/Revised Standards, Interpretations and Amendments which became effective during the period

The new standards, amendments to the approved accounting standards and interpretations that are mandatory for accounting periods beginning on or after July 01, 2017, were either considered not to be relevant to the Company's operations or did not have significant effect on the accounting policies of the Company.

During the period, certain amendments to Standards or new interpretations became effective; however, the amendments or interpretations were either not relevant to the Company's operations or were not expected to have any significant impact on the Company's financial statements.

3.2 Improvements to Accounting Standards issued by the IASB

IFRS 10 — Consolidated Financial Statements, IFRS 12 Disclosure of Interests in Other Entities and
 IAS 27 'Separate Financial Statements:

IFRS 11	Investment Entities: Applying the Consolidation Exception' (Amendment) – Joint Arrangements: Accounting for Acquisition of Interest in Joint Operation (Amendment)
IAS 1	- Presentation of Financial Statements: Disclosure Initiative (Amendment)
IAS 16	- Property, Plant and Equipment and IAS 38 Intangible Assets: Clarification of Acceptable
	Method of Depreciation and Amortization (Amendment)
IAS 16	- Property, Plant and Equipment and IAS 41 Agriculture: Agriculture - Bearer Plants
	(Amendment)
IAS 27	- Separate Financial Statements: Equity Method in Separate Financial Statements
	(Amendment)

The adoption of the above amendments, revisions, improvements to accounting standards and interpretations are not likely to have any effect on the financial statements.

3.3 Standards, interpretations and amendments to approved accounting standards that are not yet effective:

The following amendments and interpretations with respect to the approved accounting standards as applicable in Pakistan would be effective from the dates mentioned below against the respective standard or interpretation:

Effective date (annual periods Beginning on or after)

IFRS 15	- Revenue from Contracts with Customers	01 January 2018
IFRS 9	- Financial Instruments	01 January 2018
IFRS 2	 Classification and Measurement of Share-based Payment Transactions - (Amendments) 	01 January 2018
IFRS 16	- Leases	01 January 2019

3.4 Management anticipates that the adoption of the above standards, amendments and interpretations in future periods will have no material impact on the financial statements other than in presentation / disclosures.

Further, the following new standards have been issued by IASB which are yet to be notified by the SECP for the purpose of applicability in Pakistan.

IFRS 1	- First time Adoption of International Financial Reporting Standards
IFRS 9	- Financial Instruments: Classification and Measurement
IFRS 14	- Regulatory Deferral Accounts
IFRS 15	- Revenue from Contracts with Customers
IFRS 16	- Leases

The following interpretations issued by the IASB have been waived off by SECP:

IFRIC 4	- Determining whether an arrangement contains lease
IFRIC 12	- Service concession arrangements

4 ACCOUNTING ESTIMATES AND JUDGEMENTS

The preparation of the condensed interim financial information in conformity with approved accounting standards requires management to make estimates and assumptions and use judgements that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Estimates, assumptions and judgements are continually evaluated and are based on historical experience and other factors, including reasonable expectations of future events. Revisions to accounting estimates are recognized prospectively commencing from the period of revision.

Judgements and estimates made by management in the preparation of these condensed interim financial statements are the same as those applied to the preceding annual published financial statements of the Company for the year ended June 30, 2017.

5 FINANCIAL RISK MANAGEMENT

The financial risk management objectives and policies adopted by the Company are consistent with those disclosed in the financial statements of the Company for the year ended June 30, 2017.

6 METHOD OF ACCOUNTING

Company adopts 'settlement date accounting' as its method of accounting.

(Un-audited) (Un-audited)
December December
31, 2017 31, 2016

-----(Rupees)-----

332,200 44,500 584,340 1,806,572

7 PROPERTY AND EQUIPMENT

Additions during the period Disposals during the period

8 INTANGIBLE ASSETS

Cost License to use Tenancy rights-TRE Certificate Total Room at PSX Building ----(Rupees)-5.000.000 22.000.000 14,915,000 41,915,000 (22,000,000) (22,000,000)47.000.000 47,000,000 (2,500,000)(2,500,000) 47,000,000 2,500,000 14,915,000 64,415,000

Balance as at July 01, 2017
License of Rooms of PSX transferred
Purchase of license of 10 Rooms of PSX
Less: Impairment loss
Balance as at December 31, 2017

8.1 During the period, the Company transferred the risks and rewards relating to PSX rooms No. 135-136, situated at 3rd floor of Stock Exchange Building, Karachi, having Book value of Rs. 22 million, to Mr. Ghulam Mustafa against lump-sum consideration of Rs. 11 million and recorded a loss of Rs. 11 million in profit and loss account.

(Un-audited) December

31, 2017

Note

(Audited)

June

30, 2017

8.2 During financial year 2017, the Board of Directors resolved to buy license of 10 Rooms of PSX, located on the 10th floor of New Stock Exchange Building, I.I Chundrigar Road, Karachi for lump-sum consideration of Rs. 47 million, of which Rs. 40.2 million had been paid as advance. The risks and rewards have been substantively transferred to the Company and an intangible asset amounting to Rs. 47 million has been recognized during the period.

	•		(Rupe	es)
9	INVESTMENT IN ASSOCIATE	_		
	Investment in National Asset Management Company Limited Share of profit for the period Share in reserves of associate		71,540,013 - -	71,540,013
	Share in reserves or associate		71,540,013	71,540,013
10	INVESTMENTS - AVAILABLE FOR SALE			
	Pakistan Stock Exchange Limited Opening Balance FV Gain/(Loss) on Investment Disposed of during the year		41,163,843 (5,257,691) -	40,073,830 68,414,047 (67,324,034)
	Closing Balance	-	35,906,152	41,163,843
11	SHORT TERM INVESTMENTS			
	Available for sale At fair value through profit or loss - held for trading	11.1 11.2 _	1,932,817 5,896,455 7,829,272	2,677,996 370,370,728 373,048,724
	11.1 Available for sale	=		
	 Average cost Unrealized gain on re-measurement of investments Closing carrying value 		2,469,525 (536,708) 1,932,817	2,472,230 205,766 2,677,996

11.3 The total value of pledged securities is Rs. 635.877 million (June 30, 2017: 1336.426 million), which includes securities pertaining to clients of Rs. 630.575 million (June 30, 2017: 986.275 million)

11.2 Financial assets at fair value through profit or loss - held for trading

Unrealized loss on re-measurement of investments

Average cost

Closing carrying value

423,601,485

(53.230.757)

370,370,728

7,460,416

5,896,455

(1,563,961)

Note

(Un-audited) December 31, 2017

(Audited) June 30, 2017

-----(Rupees)-----

12 TRADE DEBTS

Considered good Considered doubtful

12.1 90,360,486 417,424,312

53,270,002 416,066,852 469,336,854

Less: Provision for doubtful debts

(417,424,312) 90,360,486

507,784,798

(416,066,852) 53,270,002

12.1 The Company holds securities having total fair value of Rs. 906.419 million (June 30 2017: Rs.1,230.155 million) owned by its clients as collateral against trade debts. The provision for doubtful debts has been adjusted in compliance with the requirements of clause 34(2)(h) of the Securities Brokers Licensing and Operations Regulations, 2016, which state that for receivables due for more than 5 days, a provision should be made to the extent by which amount receivable exceeds the collateral held from such customers after applying haircuts. Management believes, however, that a substantial part of debts is recoverable.

12.2 Movement in trade debtors is hereunder:

1 to 5 days Above 5 days

22,874,406 484,910,392 24,390,584 444,946,270

Less: Doubtful

507,784,798 (417,424,312) 469,336,854 (416,066,852)

Net

90,360,486 53,270,002

13 TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS

Exposure deposits

11,489,754 11,489,754 50,338,258 50,338,258

14 CASH AND BANK BALANCES

This includes customer assets amounting Rs. 56.903 million (June 30, 2017: Rs. 41.875 million).

15 LONG TERM FINANCING

From banking companies - secured

 Bank Alfalah Limited
 15.1
 97,148,163
 94,613,285

 United Bank Limited
 15.2
 1,193,820
 1,554,232

 The Bank of Punjab
 15.3
 132,735,352
 127,920,912

(Un-audited) December 31, 2017

(Audited) June 30, 2017

-----(Rupees)-----

Overdue interest on long term financing
The Bank of Punjab

Less: Current portion of long term financing

 4,439,000
 2,966,000

 235,516,335
 227,054,429

(28,240,667) 207,275,668 (32,941,547) 194,112,882

15.1 Financing from Bank Alfalah Limited (BAF) has been restructured/rescheduled vide offer letter dated June 27, 2014 as amended on September 08, 2014 wherein TF-I,TF-II, TF-III and short-term financing have been merged. The restructured loan liability is an interest-free liability and has been recognized at present value discounted at the average borrowing cost of the company. The difference between the carrying amount of the liability extinguished and the fair value of the new liability has been recognized in profit and loss account as notional income. The notional expense will be amortized during the tenure of the liability, i.e. through to June 2021. The finance facility was obtained for working capital requirements and improvement in liquidity. The facility was originally secured against pledge of shares amounting to Rs. 78.6 million and mortgage of commercial plot of land bearing # 19-C, Sun set lane # 6, phase-2, DHA, Karachi; mortgage of room # 135 & 136, Stock Exchange Building, Karachi; mortgage of room # 306, 3rd Floor, Business & Finance Centre, I. I Chundrigar Road, Karachi; mortgage of municipal showroom # 2, ground floor, adjacent to Askari Bank Ltd, Bank Square, Chowk Yadgar, Peshawar City; total valuing Rs. 115 million and personal guarantee of Mr. Ali Aslam Malik (CEO). During previous years, the mortgage of commercial plot of land bearing 19-C, Sun set lane # 6, phase-2, DHA, Karachi, mortgage of room # 135 & 136, Stock Exchange Building, Karachi & mortgage of room # 306, 3rd Floor, Business & Finance Centre, I. I Chundrigar Road, Karachi have been released by making repayment to BAF from their sale proceeds.

As per restructuring offer letter, in the first phase, the company shall get shares released against firm payment as per prevailing market rates, that were pledged from the sub-accounts, up to value of Rs. 30 million, within 30 days of the above offer letter. The company shall get all the remaining pledged shares released piecemeal before December 15, 2014. The bank shall have first right to the company to have above properties released from bank's mortgage by paying average market value for partial settlement of loan liability uptill October 07, 2014, otherwise the bank will be authorized to acquire/purchase/sell these properties. The balance principal amount left unpaid after the these transactions would be paid in increments of Rs. 0.3 million each quarter from January 2015 to December 2016, and Rs. 1.0 million each quarter January 2017 onwards, till final adjustment on or before June 30, 2021.

- 15.2 The company has negotiated financing agreement with United Bank Limited and has finalized a restructuring agreement to settle its total outstanding liability of amount of Rs.7,333,321 (inclusive of any markup). The borrowing was obtained to finance daily clearing obligations of PSX and settlement of client's trade. The borrowings are secured against pledge of shares through CDC as per list approved by UBL's Treasury Middle Office with minimum margin of 30%.
- 15.3 During the financial year 2016 financing from Bank of Punjab has been restructured/rescheduled vide offer letter dated June 30, 2016, wherein the Bank has agreed to settle the previous running finance

facility amounting Rs 135 million through restructuring/rescheduling on following terms and conditions:

DF-I (Serviceable) amounting Rs 99.497 million with a down payment of Rs 0.422 million and Future COF bearing markup Quarterly/bi-annually at the rate of 3%, to be deffered for initial three years and subsequently recovered with balance repayments. This facility will be repaid in 28 step-up quarterly/biannual installments till Dec 2025.

DF II (Unserviceable) amounting Rs 94.695 million bears no future mark up. This facility is bifurcated into Rs 36.127 million and Rs 58.568 million. Rs 36.127 million will be repaid in 9 Quarterly/Bi-annual installments from September 2022 till December 2025. The remaining balance of Rs 58.568 million will be waived/written off at the tail end subject to no default.

Other terms and conditions include the disposal of BOP's petition, to maintain intact the existing collateral/sureties during the currency of credit lines, and the unfettered right to demand accelerated repayment with improved rate of markup depending upon the financial growth indicators of the Company by taking June 30, 2015 as base period.

Since the restructured loan is partially interest free and partially at lower interest rate (i.e. 3% quarterly/biannually), the present value has been assessed using estimated future cash outflows discounted to their present values @ 7.5 %, which is the market interest rate of similar loans. The difference between the liability initially recognized and the present value calculated through discounting future cash outflows has been recognized in previous year profit and loss account as notional income and will be amortized during the tenure of the liability, i.e. through to Dec 2025.

16	LOAN FROM SPONSORS	

Loan from sponsors - Subordinated Loan from Sponsors - Interest-bearing

Less: current portion

	31, 2017	30, 2017
	(Rupe	es)
16.1	155,175,000	247,743,041
16.2		400,000,000
	155,175,000	647,743,041
_		
	155,175,000	647,743,041

(Audited)

June

(Un-audited)

December

Note

- 16.1 This represents subordinated loan received from director of the Company. During this period the director of the company provided finance amounting to Rs 70 Million as subordinate loan.
- During the period, company repaid interest bearing loan to the director of company amounting Rs. 400 million, pursuant to circular no 20. of SECP dated August 30, 2017 under which a brokerage company is not allowed to maintain interest bearing loans from directors of company. Company's directors passed resolution to pay Rs. 250 million by selling its portfolio investment and the remaining 150 million was paid by allotting right shares out of its pending unsubscribed right.

(Un-audited)
Note December
31, 2017

(Audited) June 30, 2017

-----(Rupees)-----

17 OTHER LOANS

Other Loans

17.1 14,950,101

54,721,056

17.1 This represents amounts payable to various individuals from whom the Company borrows funds to settle its clearing with NCCPL.

18 TRADE AND OTHER PAYABLES

This includes amount Rs. 56.89 Million (June 30,2017: Rs. 41.87 Million) payable to clients of the company.

19 CONTINGENCIES AND COMMITMENTS

19.1 Contingencies

Trade and Other Payable of the Company includes an amount of Rs. 143.35 million payable to a client of the company against which client has an additional claim of Rs. 25,004,874 on account of 123,762 bonus shares of Pakistan State Oil, which is under scrutiny and negotiation/litigation.

19.2 Commitments

In respect of:

Capital expenditure contracted for but not incurred

19,2,1 100,020,000

100,020,000

19.2.1 This represents amount contracted to be paid to ENSHAA NLC Developers (Private) Limited for acquiring commercial space, being paid in installment, in Karachi Financial Tower.

19.2.2 Outstanding settlements against sale of investments

in regular market

Outstanding settlements against purchase of investments in regular market

2,231,340 2,211,750 37,127,912 21,922,394

20 SHARE CAPITAL

Authorized capital

500,000,000 (2017: 500,000,000) Ordinary shares of Rs. 10 each	5,000,000,000	5,000,000,000	
Issued, subscribed and paid-up share capital 50,000,000 Ordinary shares of Rs. 10 each issued for cash	500,000,000	500,000,000	
7,500,000 Ordinary shares of Rs. 10 each issued as fully paid bonus shares	75,000,000	75,000,000	

805,000,000 38,098,310	805,000,000 38,098,310
, ,	, ,,,,,,,
38,098,310	38,098,310
	,
1,418,098,310	1,418,098,310
	-
	-
376 420 500	-
•	26,643,000 133,249,500 216,537,000 376,429,500

During the period, the Board of Directors of the Company resolved to issue 44.416 Million Right shares to First Florance Developers (Pvt.) Limited, 72.179 Million Right shares to a Director of the Company and 8.881 Million Right shares to Ms. Adeela, the spouse of Director of the Company, out of its pending unsubscribed Right, against their outstanding loans of Rs. 133.249 Million, 216.537 Million and 26.643 Million, respectively.

(Un-audited) (Un-audited)

	December 31, 2017	December 31, 2016
	(Rupe	es)
TURNOVER BY SEGMENT		
Proprietary trades	(106,653,609)	59,156,436
Retail customers	14,588,154	24,217,064
Institutional Customers	161,646	1,992,186
	(91,903,809)	85,365,686
OTHER OPERATING (LOSS)/INCOME		
Loss on transfer of license of PSX Rooms	(11,000,000)	-
Other income	1,694,298	942,579
	(9,305,702)	942,579
	Retail customers Institutional Customers OTHER OPERATING (LOSS)/INCOME	### December 31, 2017 TURNOVER BY SEGMENT Proprietary trades

24 RELATED PARTY TRANSACTIONS

The Company has related party relationships with its associated undertakings, directors and key management personnel.

21

The following transactions were carried out with related parties during the period:

	Key Management	Associates	Other related parties	Total
		(Rupees)	
ransactions during the year				
Purchase of marketable securities for and on behalf of Sale of marketable securities for and on behalf of Brokerage income Remuneration to key management personnel Loan from Sponsors Loan Repaid to Sponsors Equity contributions	1,429,083,135 1,181,142,268 129,200 5,017,046 70,000,000 400,000,000 216,537,000	5,251,380 96,425 - - - 133,249,500	1,993,187,922 1,985,202,745 166,710 - - - 26,643,000	3,422,271,057 3,171,596,393 392,333 5,017,046 70,000,000 400,000,000 376,429,500
	For the h	alf vear ended D	ecembe <u>r 31, 2016 (U</u>	In-audited)
	Key Management	Associates	Other related parties	Total
	Managornone	(F	Rupees)	

Transactions during the year

Purchase of marketable securities for and on behalf of Sale of marketable securities for and on behalf of Brokerage income Remuneration to key management personnel	3,500,951,470 3,491,652,527 984,357 4,152,423	- - - -	3,768,876,072 3,767,684,185 959,374	7,269,827,542 7,259,336,712 1,943,731 4,152,423 85,175,000
Loan from Sponsors	85,175,000	-	•	65,175,000

25 FINANCIAL RISK MANAGEMENT

Fair value is the amount for which an asset could be exchanged, or liability settled, between knowledgeable willing parties in an arm's length transaction. Consequently, differences can arise between carrying values and fair value estimates

Underlying the definition of fair value is the presumption that the company is a going concern without any intention or requirement to curtail materially the scale of its operations or to undertake a transaction on adverse terms.

The fair value of financial assets and liabilities traded in active markets (i.e. listed equity shares) is based on the quoted market prices at the close of trading on the period end date. The quoted market prices used for financial assets held by the Company is current bid price.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

IFRS 13, 'Fair Value Measurements: Disclosures' requires the Company to classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table shows the carrying amounts and fair values of financial assets and financial liabilities, including their levels in the fair value hierarchy.

December 31,2017	Level 1	Level 2	Level 3	Total
Assets Financial assets at fair value through profit or loss - held for Investment in associates Short term Investments- Available for sale Investments in shares of PSX	5,896,455 - 1,932,817 35,906,152	71,540,013 - -	:	5,896,455 71,540,013 1,932,817 35,906,152
December 31,2016	Level 1	Level 2	Level 3	Total
Assets Financial assets at fair value through profit or loss - held for Investment in associates Short term Investments- Available for sale Investments in shares of PSX	572,969,701 - 3,163,336 -	114,547,003 - 112,206,724	• • •	572,969,701 114,547,003 3,163,336 112,206,724

Level 2 fair values of Investment in associates are generally derived by using the sales comparison approach. Sales prices of comparable properties in close proximity are adjusted for differences in key attributes. The most significant input into this valuation approach is price per shares available through audited accounts. Investment in shares in PSX was initially valued by PSX; the shares are now listed and hence fair value is readily available, resulting in movement across hierarchy categories.

Level 3 fair valuation is carried out by the team of valuers of the Company who directly report to the CFO of the Company. The valuation is carried out using business valuation techniques such as discounted cash flow-based methods and valuation matrices.

26 SHAREHOLDERS HOLDING 5% OR MORE

	Un-au	dited	Auc	lited	
	December	31, 2017	June 3	0, 2017	
SHAREHOLDERS NAME	Shares Held	Percentage	Shares Held	Percentage	Change
First Florance Developers (Pvt.) Limited Biofert (Pvt.) Limited First Pakistan Securities Limited	60,009,650 10,035,408 10,392,808	42.32% 7.33% 7.08%	77,152,150 12,935,408 10,396,308	54.41% 9.12% 7.33%	(17,142,500) (2,900,000) (3,500)

27 GENERAL

These condensed interim financial statements are presented in Pak Rupees, which is the Company's functional and presentation currency. All figures are rounded off to the nearest rupee.

28 DATE OF AUTHORISATION

These condensed interim financial statements were authorized for issue on **February 24, 2018** by the Board of Directors of the Company.

Chief Executive Officer

Chief Financial Officer

Branches Network

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