

FIRST NATIONAL EQUITIES LIMITED

第一国家股权有限

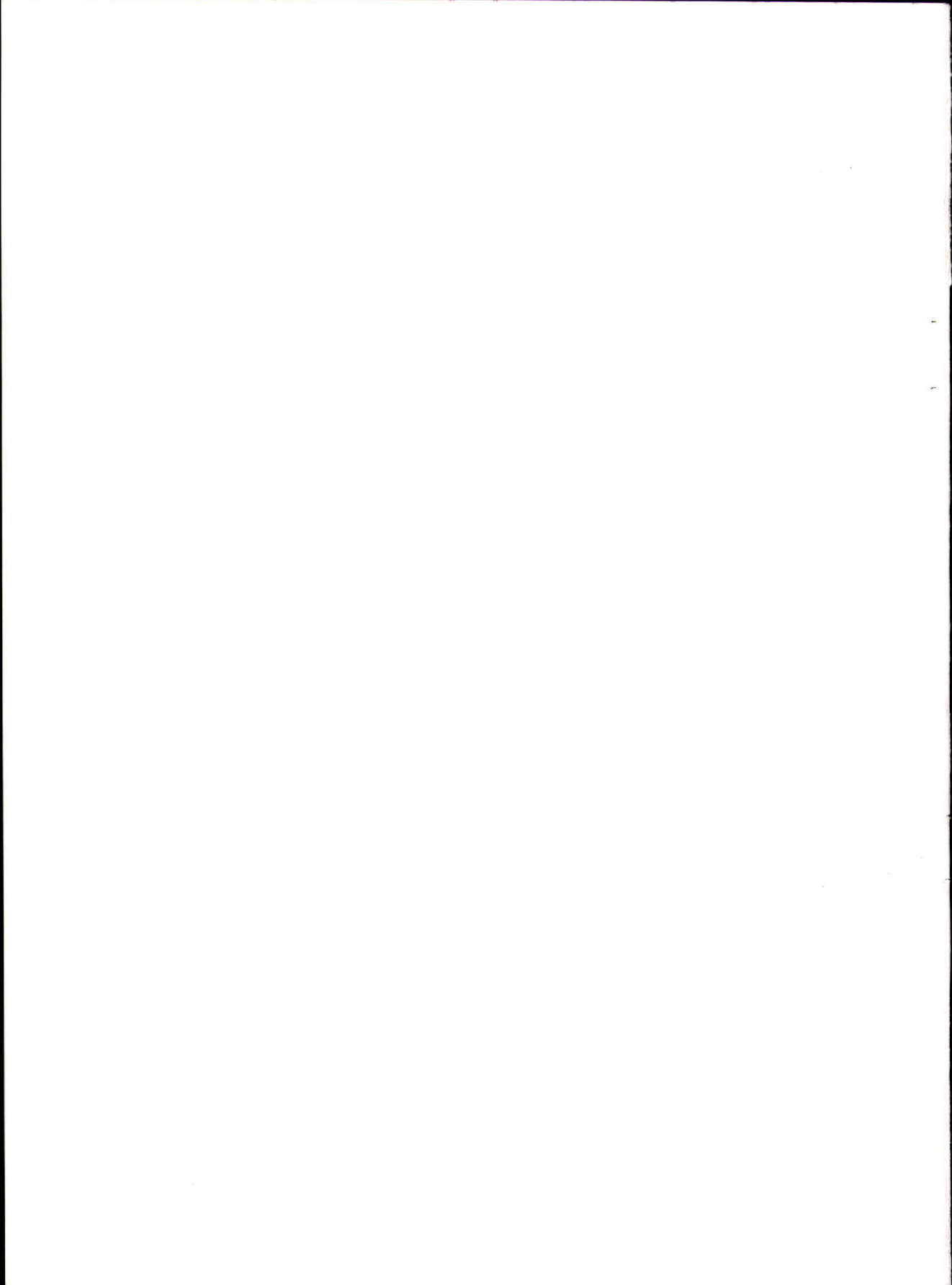
2017  
QUARTERLY REPORT  
季度报告



(Un-audited) For the Period Ended  
September 30, 2017.

(未经审计) 期间 季度结束 2017年9月30日。

[www.fnetrade.com](http://www.fnetrade.com)



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## VISION

Connecting people,  
ideas and capital,  
we will be our clients'

First Choice  
for achieving their  
financial aspirations" .....



## MISSION

"We will put interest of our stakeholders above our own; and measure our success by how much we help them in achieving theirs".



## COMPANY INFORMATION

### Board of Directors:

1. Mr. Shahzad Akbar	Director/Chairman
2. Mr. Ali A. Malik	Director/CEO
3. Mr. Muhammad Iqbal Khan	Director
4. Mr. Amir Shehzad	Director
5. Mr. Ijaz Mahmood Chaudhary	Director
6. Mr. Naveed Ishaque	Director
7. Mr. Muhammad Asim Mustafa	Director

### Audit Committee:

1. Mr. Muhammad Iqbal Khan	Chairman
2. Mr. Shahzad Akbar	Member
3. Mr. Ijaz Mahmood Chaudhary	Member

### HR & Remuneration Committee:

1. Mr. Shahzad Akbar	Chairman
2. Mr. Muhammad Asim Mustafa	Member
3. Mr. Ali A. Malik	Member

### Chief Financial Officer:

Ms. Faiza Khalid

### Company Secretary:

Ms. Samra Tahir

### Head of Internal Audit:

Ms. Ammara Zakriya

### Auditors:

Tariq Abdul Ghani Maqbool & Co.  
Chartered Accountants  
Lahore.

### Legal Advisor:

Lashari & Co. Advocates

### Shares Registrar:

CorpTec Associates (Pvt.) Limited  
503-E, Johar Town, Lahore  
Tel: 92-042-35170336-7  
Fax: 92-042-35170338

### Bankers:

Summit Bank Limited  
Bank Alfalah Limited  
Habib Metropolitan Bank Limited  
The Bank of Punjab Limited  
United Bank Limited  
Allied Bank Limited

### Principal Office:

FNE House, 179-B, Abu Bakar Block,  
New Garden Town,  
Lahore  
Tel: 042-35843721-27  
Fax: 042-35843730

### Registered Office:

Room No. 1007, 10th Floor,  
New Stock Exchange Building,  
Karachi  
Tel: 021-32472119, 32472014  
Fax: 021-32472332

## DIRECTORS' REVIEW REPORT

### Dear Shareholders,

On behalf of the Board of Directors of First National Equities Limited, I am pleased to present the Quarterly Financial Statements of your company for the first quarter ended on September 30, 2017.

### Economy and Stock Exchange

Pakistan's economy is expected to consolidate its upward growth momentum if Government manages to arrest fiscal deficits and ensure external stability. Tax collection remained robust at Rs. 765 billion in July-September, showing a 20pc growth over the comparable period of last year. Inflation containment, low interest rates, strong growth in large-scale manufacturing and recent increase in exports and remittances, Government focus is maintained on the acceleration of economic growth for a continued reduction in unemployment and poverty.

CPEC will attract foreign investment to Pakistan and enhance its status as a regional manufacturing hub. During the fiscal year, net FDI stood at \$2.4 billion, an eight-year high.

Due to the upcoming general elections in 2018, the fiscal situation may decline attributable to heavy spending on development projects by Government. However, because of the ouster of former Prime Minister, political uncertainties have grown, moving investors to more cautious approach.

First quarter of FY18 witnessed volatility due to uncertainty stemming from political front. KSE-100 lost 8.92% since 30<sup>th</sup> June and closed at 42,409 points. Number of local and foreign investor groups halted their investment on account of unresolved political issues.

In summation, while it is expected that the economic growth in Pakistan will accelerate, the effectiveness of policy measures will largely dictate whether the material benefits are realized to their inherent potential. At the same time, risks emanating from the Political side will have to be closely watched.

### Performance Review

Following is the summary of comparative financial results

	Three Months Ended	
	September 30, 2017	September 30, 2016
Operating (Loss)/Profit	(85,436,516)	22,690,925
(Loss)/Profit before tax	(122,418,625)	21,478,364
(Loss)/Profit after tax	(110,926,007)	19,455,730
(Loss)/Earning per share	(0.78)	0.14



During the first quarter of the year, FNEL posted Loss after tax of Rs. 110.926 million as compared to profit after tax of Rs. 19.456 million in same period of last year. In comparison with the figures of corresponding period in last year, company has generated loss in current year which is mainly contributed by profit taking policy of investors because of prevailing political uncertainty. Due to favorable outlook of country we expect bounce back of Pakistan Stock Market index after settlement of political dust.

### **Appreciation and Acknowledgements**

The Board of Directors of FNEL would like to thank the Government of Pakistan, the Securities & Exchange Commission of Pakistan, NCCPL, CDC and other regulatory bodies for their continued support, all shareholders and customers of the company for their trust, and our employees for their continuous dedication and commitment.

On behalf of the Board of Directors

**Amir Shehzad**  
**Executive Director**

**Ali A. Malik**  
**Chief Executive Officer**

Place: Lahore

Date: October 23, 2017